

# Play Two Win Coaching Method

## Coach Mission 2: Coach Your Players

### Find the game



**"Your REAL LIFE is the game!"**  
- Coach Dave

#### Quick Summary:

**BIG Idea:** In Mission #1 you recruited up to 5 great players to coach during the Play Two Win Program. Now in Mission #2 you will coach them; aiming for a life-changing conversation every time!

Coaching is the art of helping another person or team to play better and win on their own terms. As we move beyond the Industrial Age of Work into the Connected Age of Purpose/Play more and more people are yearning to Play a BIG Game in Life. They need a great coach to do that. They need YOU!

In Mission #2 you will practice the first three steps of the Play-Two-Win Method: 1) Defining your players' BIG game, 2) Design the Object of the Game and 3) Play for results (and observe what happens).

Another way we describe this is: Find the game in everything that wants to be done or accomplished. This is the first step in being a positive "Spirit of Play" influence in the lives of others!

**Capture Coach Power:** The Mission is to complete 15 coaching sessions before Game Card #1 ends. To do this, make a plan to coach your 5 players 3 times each. If you don't have 5 committed players yet then you can conduct additional Session #1 Define the BIG GAME exploratory sessions with people you know to get to the goal of 15; and possibly reach the Mission 1 Goal of 5 committed players!

**Game Action:** Coach! Aim for a life-changing conversation every time by weaving the Play Two Win Method together with the 3 Coaching Proficiencies: Engage in Provocative Conversations, Reveal the Player to Themselves and Enter New Territories. Share what happens in each session on your game card.

**BIG WIN:** The BIG WIN in Coach Power is when your player sends you a letter (or voicemail, email, FB or text) of thanks regarding the benefit or breakthrough of the coaching session. Share the details on your game card.

#### Quick Game Plan for Coach Mission #2

- 1) Find the Fun!
- 2) Make a bold plan to co-create 15 Life Changing Coaching Conversations.
- 3) Your game action for Coach Mission #2 – The 15 Coaching Sessions.
- 4) The BIG WIN for Coach Mission #2

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#### 1) Find the Fun!

**Puzzles and Painting combined!**- Solving puzzles is fun. Figuring things out is something our brains are uniquely designed to do. Painting is fun too. Starting with a blank canvas and then expressing something in a creative way is another of our unique brain abilities.

Finding “The Game” in your players’ life is a combination of both of these abilities. In some ways it is like solving an intriguing puzzle. There is something happening and we are going to transform it into a game. At the same time, creating the game of someone’s life is a lot like a blank canvas and a new opportunity to express something. Approach it with curiosity and determination. SUPER FUN!

**Practice is fun** – every time you coach using the Play Two Win Method and Proficiencies you are in a place of practice and pursuit of mastery. Enjoy learning and getting better and embrace not knowing and screwing it all up sometimes. Anything worth doing is worth doing poorly.. at least for a little while.

**Transformation Is Fun!** – This is a repeat from Coach Mission #1. It is important to keep this close to your heart. **People love to be seen and known for who they really are – a BIG Player in Life.** This is what happens when you reveal their BIG GAME in life and the big purpose they can pursue by playing rather than working. Play is transformational. And people LOVE transformation.

#### Transformations from worker to player

Industrial Work Mindset (the old way)...	Spirit of Play Mindset (the new way)...
Get it right the first time, or don’t do it at all. <i>A classic line with good intentions and horrendously bad unintended consequences.</i>	Avoid the perfection trap! Learning something new demands that you be willing to make messes and mistakes while you are learning. AND that will continue as you keep growing in your pursuit of mastery. Mistakes are part of every worthwhile game. At the same time getting better and better and making fewer mistakes is part of the joy of the pursuit. Embrace this paradox and you will find the fun.
There is a correct answer to every problem.	The game of Life is not a problem with one correct answer! While there are elements of life that are like puzzles there are always many possible “solutions”. At the same time the game life is often more like a painting than a puzzle. Your game is a canvas or a platform or a stage to create your life upon.

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#### 2) Make a bold plan for Coach Mission #2

#### Brief overview of the first 3 Steps of the Play Two Win Method WITH the 3 Core Skills you will teach your PLAYERS

These are the steps of the Play Two Win Method to focus on during Mission #2

Play Two Win Method	9 Core Skills of Players
<b>Step #1) Define the game</b> Clarify the purpose	<b>1) Creative self-expression</b> This is WHY you play.
<b>Step #2) Design the object of the game (2 parts)</b> Identify the Objectives: Outcomes, Mastery, Becomings and Upgrades; Identify the RACE: Results, Actions, Challenges and Evaluation	<b>2) Find your game and Plan for results</b> You know what you want to accomplish. Next you can create and your approach to doing it. Make it a game NOT a job.
<b>Step #3) Play for Results (Observe your player)</b> Discover how your player responds to the “challenge” of creating results vs. just getting it done. Discover what your player needs from you	<b>3) Play - Engage</b> Find the fun in everything that wants to be done Be aware of your desired results while focusing on playing the game (NOT looking at the score board)

#### 15 Life Changing Coaching Conversations

The game is to have 15 Life Changing Coaching Conversations using the first 3 steps of the Play Two Win method. You can have up to 3 sessions with one player.

If you completed Mission #1, then simply make sure you have 3 sessions each with your 5 players on the calendar.

If you don't have 5 players, or one of your players can't meet with you 3 times, THEN you can fill in your goal to reach 15 by conducting Session #1 Define the game sessions with different people that you know or people you meet out in the world while you are in the program.

This is a habit that will serve you well throughout your coaching / leadership career.

You will need players to coach all the way through the entire CoachVille curriculum so keep recruiting new players, WHILE maintaining your existing players.

Professional coaches are ALWAYS looking for good players.

Great Leaders are ALWAYS looking for good players.

**IMPORTANT: your coaching partner in class DOES NOT COUNT as a coaching session for this part of the game!** (There is another part of the game for connecting with your coaching partner from class.)

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Update your game card by...

- 1) Click on the My Game button on the Game Bar.
- 2) On the left click on the link for the game you are playing NOW.
- 3) Click on the Power Up Button on your Game Card.
- 4) Find the Coach Power! Badge; Click on the Share icon.



### COACH Mission #2

*I just captured **COACH POWER** by accepting MISSION #2 to create 15 Life Changing Coaching sessions. Whoa! Here is what I am most excited about...*

DONE!! You are now ready for the Coaching Challenge: 15 Play BIG Coaching Conversations this month!

### 3) Your Game Action for COACH Mission #2

#### 15 Life Changing Coaching Conversations!

OK, so the goal is to have 15 Life Changing coaching conversations. Every time you have one and then share about what happened on your game card you earn points in the game.

When you share about a coaching session:

- 1) Share the date and initials of your player and the Play two Win Step #
- 2) Share the highlights and be sure to mention how you used the Coaching Proficiencies to create a life-changing conversation.

Example:

09/29/14 JS P2W#2 Part 2:

We got into the challenges and becomings of his game. The big challenge is to transform the mindset of his workers into players so he can coach rather than manage. We explored the conflict between the desire for new clients and the stress that comes with every new client. There are several Life Changing new territories to explore:

- 1) A new way of thinking about the Fear of Failure presented by every new client
- 2) A new capability of co-creating with workers (now players) and customers vs. I have to figure this out

His desire is to BECOME a balanced, confident and bold leader... AWESOME!

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Remember to share with the intention to inspire!!

Update your game card by

- 1) Click on the Game Action Button on your Game Card.
- 2) Find the Coaching Badge; Click on the Share icon.



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#### Coach Mission #2

**COACH POWER:** *I just created a Game Changing Coaching Conversation with one of my players. Whoa! Here is what happened...*

#### 4) The BIG WIN for Coach Mission #2

The BIG WIN Happens when your player sends you a note of acknowledgement about the value of the Coaching Conversation! The note can come in any form such as a voicemail, email, text, or facebook post; as long as it is a distinct acknowledgement.

So if they thank you during the coaching conversation, **ASK THEM to send you a note of some kind to acknowledge what happened.** It's good for you and it is actually better for the player to document the value they received.

In the game you can record up to 10 of these for points out of the 15 Coaching Sessions; Getting 10 would be a remarkable percentage! When you share a Big Win on your game card include some or all of what they said to you. (Make sure to maintain confidentiality for the individuals involved)

Example:

"Thanks a lot Coach Dave for our session yesterday. It felt amazing!"

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#### Update your game card by

Tell everyone what happened. Consider making it a highlight.

- 1) Click on the Big Wins Button on your Game Card.
- 2) Find the Coaching Badge; Click on the Share icon. Share the details about what happened!



#### Coach Mission #2

**COACH POWER:** *I just received a "WOW" (aka "Thanks Coach") from one of my players and scored a BIG WIN. Yeah! Here are the highlights...*